

VOLUME 1, NUMBER 1 | MAY 2009

The Mid-Atlantic Regional Collaborative (MARC) is a cross-regional coalition committed to preserving the economic vitality of the District of Columbia, Maryland, and Virginia during Base Realignment and Closure (BRAC) activities. MARC is focused on building a globally competitive regional talent development system to drive and fuel regional prosperity.

## DISA TRANSITIONAL ONE-STOP CENTER KICK-OFF EVENT

n January 14, 2009, Department of Labor, Licensing and Regulation (DLLR) Secretary Thomas Perez and Assistant Secretary of Workforce Development Andrew Moser announced the opening of three Transitional One-Stop Centers at the Defense Information Systems Agency (DISA) in Arlington, Virginia.

The centers will help ease the transition for DISA workers who will move to Maryland as part of the BRAC process by offering them information about housing, education, transportation, reciprocal occupational licensing, and other support resources. In addition to a full-time, onsite BRAC transition coordinator, each of the three centers at DISA houses a specialized kiosk designed exclusively for the DLLR to provide information around the clock.

"We know that uprooting your life and the lives of your families is never easy. From researching neighborhoods and schools and buying a home to ensuring that your husband or wife can find a job in your new city or state, there are a lot of decisions you will have to make," Secretary Perez told DISA workers at the announcement. "We hope to make those decisions a little less daunting."

"WE HOPE TO MAKE THOSE DECISIONS A LITTLE LESS DAUNTING."

**Secretary Thomas Perez** 

DISA will complete relocation of its headquarters to Ft. Meade, Maryland, from Arlington, Virginia, by September 15, 2011. The first segment of employees will begin relocation in March

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From left, Mark Habicht, Chair, Baltimore County Workforce Development Council; Carl Schindelar, Chief Executive Officer, Franklin Square Hospital; Vicki Krohn, Franklin Square Hospital; Sandra Kurtinitis, President, Community College of Baltimore County; and John Ashworth III, Chair, Baltimore Workforce Investment Board

### **BRAC IN BALTIMORE**

**S**uccessfully addressing the regional workforce challenges posed by BRAC requires local leaders to collaborate in new and innovative ways to meet the needs of their regional economy. With well-established partnership, the Baltimore Mayor's Office of Employment Development (MOED)

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## MARC **PARTNERSHIP** LUNCHEON

The MARC initiative kicked off on October 23, 2008 with the MARC Partnership Luncheon at the Grand Hyatt Hotel in Washington, DC. More than 100 military, education, government, and economic and talent development leaders from across the region attended the luncheon to celebrate this unique partnership and learn about the evolving programs and services that the collaborative intends to pursue. The event, which was sponsored by the District of Columbia Department of Employment Services, began with a presentation of colors by the Roosevelt Senior High School Color Guard.







## DISTRICT OF COLUMBIA BRAC ON THE MOVE

#### Walter Reed Army Medical Center - Town Hall Meeting

On Wednesday, March 11 and Wednesday, April 22, 2009, the District of Columbia Department of Employment Services (DOES) participated in a Town Hall meeting at Walter Reed Army Medical Center (WRAMC) hosted by the Garrison Commander, Col. Bruce Haselden. The information was presented to 245 employees. It focused on the Education and Training Needs Assessment of BRAC-impacted employees and the opening of a new Transitional One-Stop Center located in the Civilian Personnel Activity Center on the WRAMC Campus

#### Andrews Air Force Base - Commander's Call Meeting

On Tuesday, April 21, DOES gave a presentation to 225 military and civilian personnel of Andrews Air Force Base at the Commander's Call meeting. Information presented at the meeting covered the services available to BRAC-impacted employees under the National Emergency Grant. An Education and Training Needs Survey was conducted to determine employees' interest in a variety of education and training programs to assist with planning future career goals and objectives that will yield sustainable employment. The survey captured the level of educational achievement obtained to date, the desired fields of study, and the identification of institutions that individuals wish to attend

#### Walter Reed Army Medical Center - Human Resources Planning Meeting

On Thursday, April 23, DOES participated in a Human Resources Planning meeting at Walter Reed Army Medical Center hosted by Randal Treiber, BRAC Coordinator. The discussion centered on WRAMC mission partners scheduled to move under the BRAC actions and an overview of the occupational demographics of the Garrison population. It is estimated that the total number of civilian positions moving to other locations outside of the District of Columbia is 2,000. The final action for WRAMC Main Post closing will result in the elimination of over 850 civilian positions.

#### Walter Reed Army Medical Center - Armed Forces Institute of Pathology Briefings

On Thursday, May 7, DOES presented information on services available to 144 BRAC-impacted employees of the Armed Forces Institute of Pathology (AFIP). Three briefings were held, one for the Executive Committee and two for the civilian employees. The AFIP will relocate portions of its organization to Ft. Sam Houston in Texas, Forest Glen Annex in Maryland, and Dover Air Force Base in Delaware. As a final action for the Armed Forces Institute of Pathology, portions not relocated will be eliminated.

### **Upcoming Events:**

#### Intelligence Industry Job Fair

On Thursday, June 18, DOES will hold a BRAC recruitment job fair to focus on helping BRAC-impacted employees in the intelligence community find new job opportunities in the industry. The fair will be held at the new Courtyard Marriott across from the Naval District Washington's Navy Yard in Southeast DC. It will last from 10:00 a.m. - 4:00 p.m. Recruiters will include, but are not limited to, Northrop Grumman-Electronic Systems, Lockheed Martin Corporation, and SAIC Intelligence & Information Systems.

BRAC-impacted employees, military spouses, and contractors for the Department of Defense have to compare the benefits of moving with their jobs to starting anew and this recruitment fair offers them an opportunity to take a realistic look at their employment options.

DOES is also scheduled to host seminars at the Navy Yard in which employees can gain valuable job search skills and knowledge. Topics will range from writing targeted federal resumes, effective government job search techniques, and utilizing security clearances to market skill sets. One goal of DOES is to ensure that Naval Criminal Investigative Service (NCIS) and Defense Intelligence Agency (DIA) employees have access to re-employment resources when and where they need them.

# Transitional One-Stop Center Opening at Walter Reed Army Medical Center

DOES is pleased to announce that it will be opening a full-service Transitional One-Stop Center at Walter Reed Army Medical Center in June. The center, which will be located in the Civilian Personnel Activity Center in Delano Hall Building 11, will be dedicated to supporting the career transition of BRAC-impacted employees and military spouses by providing counselors, resource materials, and computers for self-directed services. The menu of services will include resume preparation; job search assistance; career counseling; employee interest, skills, and values survey; and career planning workshops and seminars. The center will be fully staffed with counselors, case managers, and administrative staff and open five days a week during regular business hours.

#### **UPDATES FROM ABERDEEN**

The Aberdeen Proving Ground (APG) Region continues to be a bustling hotbed of activity. By the end of 2008, approximately 300 positions were transferred from Ft. Monmouth to APG as part of the ongoing BRAC 2005 effort. MARC was involved in several events last fall to help support this effort.

In early October, MARC held the latest Harford County Job Fair. Some 1,500 job seekers came through the doors of the Richlin Ballroom seeking jobs with the almost 60 employers showcasing their available positions. The booths mainly featured private businesses, but also included representatives from both local and federal government.

Ft. Monmouth hosted its latest relocation fair in New Jersey in late October, with more than 1,000 visitors streaming though Gibbs Hall during the two-day event. The fair was very popular among both employees and family members. While many of the booths represented municipalities from Delaware, Maryland, and Pennsylvania-touting the advantages of relocating to their environs—the goal was to explain to attendees how MARC can assist family members in their search for employment when they relocate to Maryland. MARC also aimed to remind family members that their job search can, and should, begin in New Jersey well before they make a move south.

MARC is becoming increasingly active in assisting APG and Army Team C4ISR. MARC helped APG and Army Team C4ISR prepare for the BRAC Job Fair, held on February 7, 2009 at the Hartford Community College. MARC also helped with the planning for a March 2009 Defense, Technology, and Intelligence Job Fair held at Ripken Stadium in Aberdeen.

In addition, MARC is proud to say the opening of the Maryland Transition Center at Ft. Monmouth last year was a tremendous success—with 1,600 visitors to date. The residents of Ft. Monmouth have embraced both our coordinator and the center as a part of daily life and have openly expressed their thanks and appreciation for the excellent service they have received.

#### **DISA KICK-OFF EVENT**

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2010. "Maryland has been working hard to prepare for the BRAC jobs coming to our state in the near future. The one-stop centers are part of that effort, and we want to make this process as simple as possible for those workers who will follow their jobs to Maryland," Assistant Secretary Moser said.

# "WE WANT TO MAKE THIS PROCESS AS SIMPLE AS POSSIBLE FOR THOSE WORKERS WHO WILL FOLLOW THEIR JOBS TO MARYLAND." Assistant Secretary Andrew Moser

Establishment of the DISA Transitional One-Stop Centers follows the April 2008 opening of similar centers at Ft. Monmouth, New Jersey, to provide transitional services to BRAC-impacted employees moving to Aberdeen Proving Ground. To date, the Ft. Monmouth centers have provided relocation assistance to more than 3,000 individuals.

The centers at DISA were opened in partnership with the Howard County Office of Workforce Development. Howard County representatives Francine Trout, Thomas Smith, and Jeryl Baker joined Maryland Secretary of Housing and Community Development Ray Skinner and DISA Director Lt. Gen. Caroll F. Pollett at the announcement.

# THE TRANSITION BEGINS WITH NEW JERSEY ONE-STOP

n April 25, 2008, Thomas E. Perez, Secretary of the Maryland Department of Labor, Licensing and Regulation, and Andrew A. Moser, Assistant Secretary for Workforce Development, announced the first out-of-state One-Stop Transition Career Center established by Maryland to serve BRAC-impacted families moving from Ft. Monmouth to Maryland.

In attendance at the grand opening were Maj. Gen. Dennis L. Via, Commanding General, CECOM Life Cycle Management Command, Ft. Monmouth; Col. Jeffrey S. Weissman, Commander of the U.S. Army Garrison, Aberdeen Proving Ground; James E. Lyons Sr., Secretary of the Maryland Higher Education Commission; David R. Craig, Harford County Executive; and other senior executive staff as well as more than 200 personnel from Ft. Monmouth.

In addition to the on-base transition center, an off-base center is located at the Mid-Atlantic Credit Union in Eatontown, New Jersey. The centers' resources include job search and training information, tools for professionals who will need to be registered or licensed to work in Maryland, and community and housing services.

# THREE ONE-STOP TRANSITION STATIONS OPEN IN NORTHERN VIRGINIA

The Maryland Department of Labor, Licensing and Regulation, in partnership with the Howard County Office of Workforce Development, is proud to announce the opening of three One-Stop Transition Stations at Defense Information Systems Agency (DISA) sites in Northern Virginia.

Each station has an interactive, touch-screen kiosk designed to assist DISA personnel in accessing relocation information in a focused and user-friendly way. Thomas Smith of the Howard County Office of Workforce Development will staff the three stations, assisting DISA employees and serving as a resource for those seeking additional information.

"DISA is an extremely organized agency that values the commitment and sacrifice put forward by its workforce during this transition," Mr. Smith

said. "In collaboration with DISA, my focus will be to provide all the necessary information to make the BRAC move a success."

"MY FOCUS WILL BE TO PROVIDE ALL THE NECESSARY INFORMATION TO MAKE THE BRAC MOVE A SUCCESS."
Thomas Smith

The installation of these

stations—in response to the 2005 BRAC decisions—entails transferring equipment and about 4,300 employees from DISA's various locations in Northern Virginia. Officials in Maryland view the installation of the stations as a great opportunity to directly engage DISA personnel and hope to demonstrate their commitment to assisting them in the relocation process. Throughout the life of the project, "town hall" style forums will be held periodically so personnel can discuss specific topics with state officials.

For more information, please contact Thomas Smith at thsmith@howardcountymd.gov.

# BRAC JOB FAIR ATTRACTS MORE THAN 1,500 JOBS

The Susquehanna Workforce Network, the Harford County Office of Economic Development, and Harford Community College joined forces with Army Team C4ISR and Aberdeen Proving Ground (APG) officials on June 4, 2008, to host the first BRAC Job Fair for government positions scheduled to move from Ft. Monmouth to APG.

Federal human resources officials were pleased with the experienced applicant pool and confident they would be able to fill the openings. Job seekers applied for engineering, computer science, logistician, management analyst, contract specialist, and administrative support positions. Ft. Monmouth is one of several federal installations that moved positions to APG as a result of the 2005 BRAC decision.

Job seekers received descriptions of the Ft. Monmouth agencies and current APG tenants hiring at the base along with a general overview explaining how to apply for federal positions. After job seekers met with individual agencies, a "Resumix Team" helped them file for these federal positions.

Harford County Executive David Craig attended the job fair and said he was pleased to see a number of applicants from Harford County who were seeking employment closer to home to reduce their commute time. Job seekers from other parts of the Chesapeake Science and Security Corridor, Cecil and Baltimore Counties, Baltimore City, southern Delaware, Pennsylvania, and 10 other states also attended the fair.

"This targeted job fair for federal positions is an important indicator of the skill levels within our Labor Shed area," said Susquehanna Workforce Network Executive Director Bruce England. "There was every indication from the Labor Shed study we conducted two years ago that there would be an ample workforce with the skill sets needed to meet the demands of BRAC."

Eventually Army Team C4ISR at Ft. Monmouth will need candidates for positions in engineering, acquisition, logistics, human resources, financial management, and management planning; intelligence and security specialists; and program, budget, and operation research analysts. Additional job fairs will be held to fill positions as they move to APG. County, state, and regional officials continue to work with APG on activities associated with relocation from Ft. Monmouth and other federal installations.

 $Additional\ information\ on\ applying\ for\ a\ federal\ job\ can\ be\ found\ by\ visiting\ one\ of\ the\ three\ state\ Workforce\ Centers\ in\ the\ region\ or\ www.mwejobs.com.$ 

# QUANTICO/BELVOIR MILITARY PROJECTS TO BOOST CONSTRUCTION

Conference for contractors on how to profit from estimated 20,000 BRAC jobs coming to area in next few years.

The area will be getting "a boatload of construction jobs" in the next few years, the national chairman of the Associated Builders and Contractors told an audience on June 20, 2008, at the Holiday Inn Quantico Center.

Bill Fairchild, who is also president of Manassas-based contractor R.W. Murray Co., was addressing a seminar on the opportunities created by the more than 20,000 new military jobs coming to Ft. Belvoir and the Quantico Marine Corps Base by 2011.

The job moves were ordered in 2005 by the BRAC Commission. While most of the new jobs will go to Ft. Belvoir in Fairfax County, the Quantico base is expected to get 2,658.

BRAC's decision moved headquarters for all services' criminal investigation departments and the site of the Counterintelligence Field Activity and the Defense Security Service to Quantico. The base is already home to the FBI Academy and the Drug Enforcement Agency Training Academy.

John Rosewarne, BRAC project manager for the Quantico Marine Corps Base, said a 719,000-square-foot facility will be built on the base to house the new jobs. The \$328 million project will be on the west side of Interstate 95, about a mile from Quantico exit 148.

The project is required to be completed by September 2011, Rosewarne said. It will also include numerous infrastructure improvements to exit 148, nearby roads, and the security gate.

Fairchild noted that the jobs haven't come yet and pointed out that government projects move slowly. He said it was important not to build commercial space too aggressively now and not to get ahead of the market.

Over development was one of the causes for the big drops in residential real estate prices, Realtor J. Michael Hill said yesterday. There are still huge inventories of available

#### "IF THE NUMBERS EVER GET HERE, WE'RE PREPARED FOR THEM."

J. Michael Hill

housing in Prince William County, although lower prices have helped sales. He said the new jobs will create some demand for the homes, although many workers probably won't move into the area.

"If the numbers ever get here, we're prepared for them," Hill said.

Retail could also benefit from the new jobs, Potomac Mills mall General Manager David Gott said yesterday.

The symposium was put on by the Quantico/Belvoir Regional Business Alliance and the Prince William Regional Chamber of Commerce. Most attendees were small business owners trying to learn more about how to get subcontracting work on the massive construction projects.

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#### **BRAC IN BALTIMORE**

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and Baltimore County's Office of Workforce Development (BCOWD) find their organizations well positioned to meet such challenges with some truly pioneering solutions.

LiLi Taylor, BRAC project coordinator for the Baltimore region, keeps her calendar full by supporting the development, delivery, and management of many of these initiatives.

For the second year, Ms. Taylor served as the liaison between the MOED and BCOWD in planning, coordinating, and executing the annual Baltimore Regional Employers' Awards Breakfast on September 17, 2008. The breakfast recognized employers from Baltimore City and County for best practices in employee recruitment and retention—two critical workforce issues, especially for high-growth, high-demand BRAC jobs streaming into the state. At the event almost 200 leaders representing city and county employers, government and educational institutions, and workforce organizations came together to recognize six outstanding local employers for their exemplary workforce programs.

In 2009, Ms. Taylor is developing the Baltimore Regional Employer's Institute (BREI)—a spring forum series cosponsored by MOED and BCOWD to promote effective business practices across the region. The forums will feature the award-winning employers, sharing the nuts and bolts of their innovative programs to fellow employers. In addition to providing excellent presentations, the BREI forums afford participants networking opportunities, facility tours, and breakfast—all free of charge.

# QUANTICO/BELVOIR CONSTRUCTION



More jobs at Quantico Marine Corps Base will mean more ID checks when there are heightened security measures.

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According to Rosewarne, some of the benefits that will come to the base in the next few years as a result of the 2005 BRAC Commission's decisions will include:

- 2,658 new jobs-351 military,
   1,752 civilian, and 555 contractors
- 300 additional contractors off site
- Two formal schools, averaging more than 200 students a day
- A new 719,000-square-foot, \$328 million building west of I-95
- Infrastructure improvements to the exit 148 ramp, nearby roads, and security gate





## QUANTICO/BELVOIR REGIONAL BUSINESS ALLIANCE HOSTS BRAC IMPACT SYMPOSIUM IN STAFFORD COUNTY

The Quantico/Belvoir Regional Business Alliance partnered with the Military Affairs Council of the Fredericksburg Regional Chamber of Commerce to conduct an all-day BRAC Impact Symposium sponsored by the Stafford County Economic Development Authority (EDA), on the ramifications of BRAC buildups for businesses and workers in the region.

Held on November 20, 2008, at the University of Mary Washington Stafford Campus at the Center for Professional Development in the College of Graduate and Professional Studies, the symposium featured presentations by federal officials responsible for awarding construction contracts at Ft. Belvoir and Quantico Marine Corps Base. Presenters explored:

- Plans for upcoming major construction projects at Ft. Belvoir, Quantico, Ft. Lee, and Ft. Eustis
- Timing and procedures for awarding contracts
- The types of industries likely to be impacted by the BRACmandated buildups
- How to gain business with major contractors
- Where and how to find new opportunities
- How the Alliance can help find jobs and business

Corporate leaders also discussed job and business opportunities created by the nearly 8 million square feet of new construction and 20,000 new positions coming to Quantico, Ft. Belvoir, and other installations. The day included sessions on construction and other industries, introductions to key officials, profiles of the kinds of jobs and business opportunities that will arise, and opportunities to network with business, government, and community leaders.

Alliance President Miles Friedman praised the work of the Stafford County Department of Economic Development, the Stafford County EDA, University of Mary Washington, Germanna Community College, and the Military Affairs Council in helping to promote and implement the event. "People loved the hands-on nature of our presenters and were really pleased with the networking opportunities afforded by the participation of every major contractor that is currently working on construction related to BRAC," said Friedman.

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#### BRAC IMPACT SYMPOSIUM IN STAFFORD COUNTY

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More than 170 businesses participated in the symposium, which was open to anyone in Stafford, Prince William, Fairfax, and other parts of Virginia that are impacted by BRAC. The symposium was made possible by a grant to the Alliance from the Commonwealth of Virginia, using funds provided by the United States Department of Labor. It was the Alliance's second in a series of workforce and industry impact events, and included continental breakfast and lunch in the \$65 participation fee.

The Quantico/Belvoir Regional Business Alliance opened in April 2008 and hosted its kickoff event for more than 175 business, education, military, and community leaders at Ft. Belvoir on June 6, 2008. With 25 founding members, the Alliance is dedicated to helping communities, workers, businesses, and military personnel in the region to realize the potential benefits resulting from the personnel and facility expansions at Ft. Belvoir and Quantico.

For more information, contact Miles Friedman at mfriedman@ milesfriedman.com or (703) 730-2020.

#### ALLIANCE HOSTS EVENT TO HONOR OUR MILITARY

On November 15, 2008, the Quantico/Belvoir Regional Business Alliance honored Ft. Belvoir and the nation's military at a community event on the Woodbridge Campus of Northern Virginia Community College.

The Alliance, its members, and the community demonstrated the region's appreciation for America's service families while paying special tribute to Ft. Belvoir during an Army Community Covenant Signing Ceremony as part of the celebration. Students from Prince William and Fairfax County schools signed the community covenant.

The Army Community Covenant is a formal commitment of support by the state and local community to soldiers and families of the Army-Active, Guard, and Reserve. Designed to develop and foster effective state and community partnerships with the Army, the covenant focuses on improving the quality of life for soldiers and their families, both at their current duty stations and as they transfer from state to state.

Welcome greetings were provided by Dr. Sam Hill, Provost, NOVA Woodbridge; Corey Stewart, Chairman, Prince William County Board of Supervisors; Jerry Connolly, Chairman, Fairfax County Board of Supervisors (and Congressman-elect); and Bob Woodson, Stafford County Board of Supervisors. Ft. Belvoir Commander Col. Jerry Blixt wrapped up the meeting with a heartfelt expression of thanks.

The Alliance celebrated the day with a county fair atmosphere that included food, games, demonstrations, tributes to the military, and entertainment–including the Army's Woodwind Quintet, a historic color guard display, and pony rides, clowns, jugglers, and magic acts for the kids. Pearmund Cellars and the Winery at La Grange provided a wine

tasting for the adults, and local schools showcased their awardwinning robots.

Information on job and business opportunities was provided by the Alliance, George Mason University's Mason Enterprise Center, Northern Virginia Community College, and the Northern Virginia Workforce Investment Board/SkillSource Group.

A raffle raised money for a wounded warrior family, and at a Red Cross holiday card table attendees could create messages of good cheer for our service men and women overseas. The U.S. Army contributed a taped greeting from service men and women stationed in Iraq and Afghanistan, and a moving rendition of the Star Spangled Banner found the more than 200 participants raising their voices in pride.

Leaders at both local and state levels participate in community covenant signing ceremonies, recognizing the strength of families and the support of the state and local community. The formal document was signed by 42 local business, government, and military leaders and will be on display at various public sites in the region.

Event sponsors included NOVA/Woodbridge; Minnieland Private Day School, Inc.; The News & Messenger; Belvoir Federal Credit Union; Opera House Gourmet; Lockheed Martin; ProChain Solutions; Entertainment Connection; Donald Flory Photography; Karen Radley Volkswagen; Mea Haven Farm; Holiday Inn; RW Murray; HP Floors & More; Starbucks; Employment Enterprises, Inc.; Metro Sign & Design; MDA Technologies; and Home Depot.

The Quantico/Belvoir Regional Business Alliance is a not-for-profit business organization whose mission is to position the region as a welcoming and supportive community to the military and their business partners in order to: facilitate positive outcomes from the Base Realignment and Closure Program, both within and outside the MCB Quantico and Ft. Belvoir; identify and take maximum advantage of available BRAC-related business opportunities; upgrade the workforce to meet identified needs; improve the flow of information amongst all interested parties; form partnerships with key individuals and organizations; and build relationships in support of mutual interests.

For more information, contact Miles Friedman at mfriedman@milesfriedman.com or (703) 730-2020.

# NEWS FROM MONTGOMERY COUNTY, PRINCE GEORGE'S COUNTY, AND SOUTHERN MARYLAND

one look at a map of Maryland shows the heavy influence of the Washington metropolitan area's federal agencies and military installations on the economies of Montgomery County, Prince George's County, and southern Maryland—which together form one BRAC region. These federal facilities are among the region's largest employers.

The National Naval Medical Center (NNMC) has 4,900 employees and Andrews Air Force Base (AAFB) has 15,000. Both are affected by the current BRAC action, creating the opportunity to take a closer look at how their communities can address workforce issues using comprehensive strategies.

With BRAC as the springboard, the workforce investment system is using the following questions to guide the development of a regional economic strategy:

- Are there economic similarities across jurisdictions? If so, what are they, and how much collaboration is underway to meet common economic challenges?
- How are the populations of the various political jurisdictions similar, and how do they differ?
- What are the commute patterns for people living and working across the region?
- Are the workforce systems cooperating with each other, and if so, which efforts are the most promising and effective?

Federal Agencies and Installations in the Washington Metropolitan Area. Montgomery County to the north is home to the National Geospatial-Intelligence Agency, National Institute of Standards and Technology, National Institutes of Health, National Naval Medical Center, National Oceanic and Atmospheric Administration, U.S. Department of Energy, and U.S. Food and Drug Administration. To the east, Prince George's County is home to Andrews Air Force Base, NASA-Goddard Space Flight Center, the U.S. Census Bureau, and the U.S. Internal Revenue Service. Southern Maryland is home to the Naval Air Station Patuxent River in St. Mary's County and the Naval Support Facility in Charles County.

MARC has found that Montgomery and Prince George's Counties have more in common with each other than with southern Maryland, perhaps because southern Maryland has a relatively selfcontained economy. However, all three jurisdictions share the need to establish strong talent pipelines to meet employer requirements, from construction to high-tech.

Montgomery and Prince George's Counties. Starting in the fall of 2008, MARC developed comprehensive data sets on the jurisdictions' military installations and provided them to the Workforce Investment Board (WIB) directors to assist them with planning. The data sets included information on educational attainment levels; educational institutions; industry clusters; commute patterns; and WIB and One-Stop Career Center structures. The data have been used to help the two WIBs consider how to create an integrated regional workforce system that can take advantage of potential economic growth and manage downturns.

Specific BRAC inroads include collaborating with the NNMC's Joint Task Force Medical, NNMC's personnel office, and the Walter Reed Army Medical Center's Community Service Center; convening the workforce subcommittee of the Prince George's County BRAC Task Force; and completing the workforce questions for Prince George's County's recently funded BRAC zone application.

**Southern Maryland.** The BRAC coordinators are working with the director of the Tri-County Council WIB to craft appropriate responses to Pax River employment needs. They have discussed the possibility of establishing a cross-jurisdictional internship program and may provide the WIB with data that is similar to what has been prepared for Montgomery and Prince George's Counties.

In 2009, the BRAC coordinators will continue to:

- Provide the WIBs with requested data.
- Collaborate with the Workforce ONE Maryland grantees,
   Monster.com, and the Columbia Lighthouse for the Blind as they launch their projects.
- Convene meetings of the Prince George's County Workforce Subcommittee.
- Collaborate with the BRAC-impacted military installations in the region.

Through these efforts, our region's BRAC-impacted military installations now have a better understanding of the workforce investment system and its capabilities, and the WIBs are becoming more knowledgeable about the public workforce system's potential role in meeting the installations' personnel needs. Perhaps most important, the WIBs are gaining a more comprehensive appreciation of how they can work together to help grow and sustain a regional economy.



